

## Message Text

UNCLASSIFIED

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ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 CAB-09 CIAE-00 COME-00 INR-10

NSAE-00 RSC-01 FAA-00 L-03 DRC-01 /061 W

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P R 281834Z NOV 73

FM AMEMBASSY BONN

TO SECSTATE WASHDC PRIORITY 8942

INFO AMEMBASSY LONDON

AMEMBASSY PARIS

UNCLAS BONN 17151

E.O. 11652: N/A

TAGS: ETRN, UK, SZ, IT, GW, FR, DA, NO

SUBJECT: CIVAIR: NORTH ATLANTIC CARGO RATES

REF: STATE 23267O

1. EMBASSY CAA MET WITH FRG AVIATION OFFICIALS PAAS AND MISCHE ON NOVEMBER 28 AND PRESENTED BACKGROUND ON NORTH ATLANTIC CARGO RATE FILINGS, AND THE CAB ACTION UNDER CONSIDERATION, DRAWING ON PARAGRAPHS 1 THROUGH 5 OF REFTEL.

2. PAAS OBSERVED THAT THE VIEW PREVAILING AMONG EUROPEAN COUNTRIES WAS THAT THE IATA "BALTIMORE" RATE PACKAGE AND ITS PRINCIPLES SHOULD BE APPLICABLE. HE APPRECIATED, HOWEVER, THE PROBLEM OF US GATEWAYS, AND ADDED THAT THE FMT HAD ASKED LUFTHANSA ON NOVEMBER 19 TO CONTACT PAA AND TWA WITH A VIEW TOWARD WORKING OUT APPARENT CONFLICTS WITH THE CAB FINDINGS. PAAS SAID HE UNDERSTANDS PAA HAS IN FACT WITHDRAWN ITS ORIGINAL FILINGS AND HAS BEGUN TO WORK OUT COMMON STANDARDS WITH OTHER EUROPEAN CARRIERS ACTIVE IN MARKETS OTHER THAN THE NEW YORK GATEWAY. HE REPORTED THAT LUFTHANSA HAD COMPLETED AN EXERCISE, BASED ON THE CAB FORMULATION, AND COMPARED ITS RATES WITH THOSE OF PAA, TWA AND UNCLASSIFIED

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KLM, ONLY TO DISCOVER THAT THERE WERE DIFFERENCES

OF PLUS OR MINUS TWO PERCENT FOR THE RATES OVER  
ONE AND THE SAME ROUTE. ONE OF THE PROBLEMS  
APPEARS TO BE A QUESTION OF DEFINITION ON "IATA  
MILEAGE" (GREAT CIRCLE ROUTE VERSUS SHORTEST  
DISTANCE).

3. IN CONCLUSION, PAAS INDICATED NO SUBSTANTIVE  
OBJECTIONS TO THE CONCEPT BEHIND THE US CARRIER  
FILINGS. ONCE AN ACCEPTABLE AGREEMENT WAS REACHED  
AMONG THE AIRLINES ON ALL ELEMENTS OF THE  
APPLICATION OF THE FORMULA, THE PROCEDURAL ASPECTS,  
ESPECIALLY THE PROPOSED TIME FRAME FOR APPROVAL,  
SHOULD BE NO PROBLEM.

HILLENBRAND

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## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CIVIL AVIATION, CARGO, AIR FARES  
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**Draft Date:** 28 NOV 1973  
**Decaption Date:** 01 JAN 1960  
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**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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